This disclosure contains important information regarding our Equity*Plus* line of credit. Please read it carefully and keep a copy for your records.

#### **Availability of Terms**

To obtain the terms described below, you must submit your application.

If these terms changed (other than the annual percentage rate) and, as a result, you decided not to enter into an agreement with us, you are entitled to a refund of any fees you have paid to us or anyone else in connection with your application.

#### **Security Interest**

We will take a mortgage on your home. You could lose your home if you do not meet the obligations in your agreement with us.

#### **Possible Actions**

If you are in serious default, we can:

- 1. terminate your line, require you to pay the entire outstanding balance in one payment, and charge you certain fees;
- 2. refuse to make additional extensions of credit; and
- 3. reduce your credit limit.

If you ask, we will give you more specific information concerning when we can take these actions.

#### **Minimum Payment Requirements**

You can obtain advances of credit for 10 years (the "draw" period). During the draw period, payments will be due monthly. Your minimum monthly payment will equal the finance charges that have accrued on the outstanding balance.

After the draw period ends, you will no longer be able to obtain credit advances and must pay the outstanding balance over 10 years (the "repayment" period). During the repayment period, payments will be due monthly. Your minimum monthly payment will equal 1/120th of the balance that was outstanding at the end of the draw period, plus the finance charges that have accrued on the remaining balance.

#### **Late Charges**

If the Bank has not received full payment by the end of 15 calendar days after the date it was due, you will pay a late charge of 10% of the outstanding balance or \$10.00, whichever is less.

#### Minimum Payment Example

If you made only the minimum monthly payments and took no other credit advance, it would take 20 years to pay off a credit balance of \$10,000 at an ANNUAL PERCENTAGE RATE (APR) based on the current prime rate. During that period, you would make 120 monthly payments at \$63.70 followed by 120 monthly payments varying between \$147.03 and \$84.26.

You also may pay certain fees to third parties to open a line. These fees generally total between \$250.00-\$600.00. If you ask, we will give you an itemization of the fees you have to pay to third parties.

#### **Minimum Draw Requirement**

The minimum advance you can take is \$500.00.

#### **Tax Deductibility**

You should consult a tax advisor regarding the deductibility of interest charges for the line.

#### **Variable Rate Information**

The line has a variable rate feature, and the APR (corresponding to the periodic rate) and the minimum payment can change as a result.

The APR includes only interest and no other costs.

The APR is based on the value of an index. The index is the prime rate published in the Wall Street Journal "Money Rates Table".

Ask us for the current index value and APR. After you open a credit line, rate information will be provided on periodic statements that we will send you.

#### **Rate Changes**

The APR can change each month. The maximum APR that can apply is 18% with a minimum of The Wall Street Journal Prime Rate; except for this 18% "cap" and Prime Rate "floor", there is no limit on the amount by which the rate can change during any one year period.

#### **Maximum Rate and Payment Examples**

If you had an outstanding balance of \$10,000 during the draw period, the minimum monthly payment at the maximum APR of 18% would be \$152.88. This APR could be reached during the first month of the draw period.

If you had an outstanding balance of \$10,000 at the beginning of the repayment period, the minimum monthly payment at the maximum APR of 18% would be \$236.21. This APR could be reached during the first month of the repayment period.

This historical example shows how the APR and the minimum monthly payments for a single \$10,000 credit advance would have changed based on changes in the index over the past 15 years. The index values are from July 31 of each year. While only one payment amount per year is shown, payments would have varied during each year.

The table assumes that no additional credit advances were taken, that only the minimum payments were made each month and that the rate remained constant during each year. It does not necessarily indicate how the index or your payments will change in the future.

YEAR	INDEX	MARGIN*	ANNUAL PERCENTAGE RATE	MONTHLY PAYMENTS**
Draw Period				
2011	3.25%	0.00%	3.25%	27.60
2012	3.25%	0.00%	3.25%	27.60
2013	3.25%	0.00%	3.25%	27.60
2014	3.25%	0.00%	3.25%	27.60
2015	3.25%	0.00%	3.25%	27.60
2016	3.50%	0.00%	3.50%	29.73
2017	4.25%	0.00%	4.25%	36.10
2018	5.00%	0.00%	5.00%	42.47
2019	5.50%	0.00%	5.50%	46.71
2020	3.25%	0.00%	3.25%	27.60
Repayment Period				
2021	3.25%	0.00%	3.25%	110.93
2022	5.50%	0.00%	5.50%	125.37
2023	8.50%	0.00%	8.50%	141.08
2024	8.50%	0.00%	8.50%	133.86
2025	7.50%	0.00%	7.50%	121.55

<sup>\*</sup> This is a margin we have used recently.

The historical example is based on Prime Rate as of July 31st each year.



## Equity*Plus*Information

Use the equity in your home without selling it



National Grand Bank
Marblehead, MA 01945



<sup>\*\*</sup> This indicates a monthly payment with a maximum interest rate of 18.00% and a minimum interest rate of Wall Street Journal Prime.

#### **Instructions**

Please complete all sections in the application, then sign and date it. Use additional pages if necessary. All owners of the property are required to apply and will be asked to sign all Equity*Plus* line of credit documents at the loan closing.

To expedite the processing of your application, please provide photocopies of the following:

- 1. Latest real estate tax bill, showing taxes due and assessed value;
- 2. Most recent monthly mortgage statement;
- 3. Most recent pay stub(s). Self-employed applicants must provide last two years' personal federal tax returns [all schedules] and last two years' business financial statements.

If you wish "Other Income" to be considered you may be required to submit documents to verify that income source.

Please mail the requested, along with the completed application, to:

National Grand Bank

91 Pleasant Street Marblehead, MA 01945

Alternatively, you may bring in the material personally. We will start processing your application immediately.

If you have any questions please call our Mortgage Department at 781-631-6000.

With an Equity*Plus* line of credit from National Grand Bank, you can have a cash reserve from whenever you want, for whatever you want. Money to use for investment opportunities, higher education, home improvements, a new car, or for any of life's unexpected emergencies.

#### A low financing rate

Our financing rate is the Prime Rate published in the Wall Street Journal "money rates table". The rate is independently set, easily verified and historically lower than other types of consumer loans.

#### Tax deductible interest

Under the Tax Reform Act of 1986, deductions for interest paid on most types of consumer loans have been phased out. However, interest payments made on loans secured by residential real estate are still allowed, within certain guidelines. We suggest you consult with your tax advisor on how the law will affect your individual taxes.

#### It's easy to apply!

Just complete the form on the reverse side and bring it along with the other requested material to our office, or mail it to:

National Grand Bank

91 Pleasant Street Marblehead, MA 01945

# Equity*Plus*Application

Use the equity in your home without selling it



National Grand Bank
Marblehead, MA 01945

NMLS #405306



Thank you for applying!

EquityPlus Line	e of Credit App	lication		Individual	☐ Joint	Loan Amoun	t			
Applicant					Co-App	olicant				
Last Name	First		MI	Date of Birth	Last Name		First		MI	Date of Bird
Address	City	State	ZIP	Years There	Address		City	State	ZIP	Years The
Home Phone	Social Security No.			# of Dependents	Home Phone		Social Security No.			# of Dependen
Previous Address	City	State	ZIP	Years There	Previous Addre	388	City	State	ZIP	Years The
Employer (Name & Address)				Years There	Employer (Nam	ne & Address)				Years The
Phone No.	Position			Gross Mo. Income	Phone No.		Position			Gross Mo. Incor
Previous Employer (Name & Addres	s)			Years There	Previous Emplo	oyer (Name & Address)				Years The
Alimony. child support or separ	rate maintenance income need not	he revealed unless	s vou wish it 1	to be considered	Alimony, c	child support or separate mai	intenance income need not b	e revealed unles	s vou wish it	t to be considered
Source of any other income	ato mamonano momo nota not		704 1101111	Monthly Amount	Source of any o				. , ,	Monthly Amou
Checking Account Bank	Acct. No.			Balance	Checking Accor	unt Bank	Acct. No.			Balance
Savings Account Bank	Acct. No.			Balance	Savings Accoun	nt Bank	Acct. No.			Balance
Description of P	roperty to be Mo	rtgaged		Property Addres	38		City		State	ZIP
Type (1 Fam., 2 Fam., Condo, etc.)				Condo Fee \$ an	nount per month			Rental Ir	come (if any	) \$ amount per mon
Title in Name(s) of							Book #	Page #		
Date Purchased	Purchase Price		Estimated	Current Value	Ar	nnual Real Estate Tax		La	nd Area	
First Mortgage Bank		Account No.		Original	Mortgage Amount	Balance	Monti	lly Payment		Taxes Included?
Second Mortgage Bank		Account No.		Balance	3	Monthly	/ Payment			
App. Co-App. Automobile	Year/Make			Financed by		Account No.		Balance		Monthly Payme
Other Debts and Credit References: credit unions, etc. for which you ar	: Include all charge accounts, bank e obligated or are authorized to us	and other credit ca	ards, loans fro	m banks, finance compa	nies,		USE ADDITIONAL SI	HEET IF NECE	SSARY	
App. Co-App. Creditor			Type of a	ccount (Personal, Charge	e, etc.)	Account No.	E	alance		Monthly Payme
<b>-</b>										
Information required by Massa 1) The responsibility of 2) The mortgagor may,	the attorney for the m						roet in this transac	tion		
I/We certify that the above in	•		-		•				edit granted	i hereunder.
Signature of Applicant			Data		Cinnature of A-	nlicant			Data	
əiynawir vi Applicant			Date _		Signature of App	hiirqiir			Date	



Rev. 09/2018

### **FACTS**

## WHAT DOES NATIONAL GRAND BANK DO WITH YOUR PERSONAL INFORMATION?

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Financial companies choose how they share your personal information. Federal law gives consumers the right to limit some but not all sharing. Federal law also requires us to tell you how we collect, share, and protect your personal information. Please read this notice carefully to understand what we do.

#### What?

The types of personal information we collect and share depend on the product or service you have with us. This information can include:

- Social Security number and transaction history
- Account balances and credit history

When you are *no longer* our customer, we continue to share your information as described in this notice.

#### How?

All financial companies need to share customers' personal information to run their everyday business. In the section below, we list the reasons financial companies can share their customers' personal information; the reasons National Grand Bank chooses to share; and whether you can limit this sharing.

Reasons we can share your personal information	Does National Grand Bank share?	Can you limit this sharing?
For our everyday business purposes— such as to process your transactions, maintain your account(s), respond to court orders and legal investigations, or report to credit bureaus	Yes	No
For our marketing purposes— to offer our products and services to you	No	We don't share
For joint marketing with other financial companies	Yes	No
For our affiliates' everyday business purposes—information about your transactions and experiences	No	We don't share
For our affiliates' everyday business purposes — information about your creditworthiness	No	We don't share
For our affiliates to market to you	Yes	No
For nonaffiliates to market to you	No	We don't share

**Questions?** 

Call 781-631-6000 or go to www.NGBank.com

Who we are					
Who is providing this notice?	National Grand Bank				
What we do					
How does National Grand Bank protect my personal information?	To protect your personal information from unauthorized access and use, we use security measures that comply with federal law. These measures include computer safeguards and secured files and buildings. We maintain physical, electronic and procedural safeguards that comply with federal safeguards to guard your nonpublic personal information. We educate our employees about the importance of confidentiality and customer privacy.				
How does National Grand Bank collect my personal information?	We collect your personal information, for example, when you  Open an account or deposit money Pay your bill or apply for a loan Use your credit or debit card  We also collect your personal information from others, such as credit bureaus, affiliates or other companies.				
Why can't I limit all sharing?	<ul> <li>Federal law gives you the right to limit only</li> <li>Sharing for affiliates' everyday business purposes—information about your creditworthiness</li> <li>Affiliates from using your information to market to you</li> <li>Sharing for nonaffiliates to market to you</li> <li>State laws and individual companies may give you additional rights to limit sharing. See below for more on your rights under state law.</li> </ul>				
Definitions					
Affiliates	Companies related by common ownership or control. They can be financial and nonfinancial companies.  National Grand Bank has no affiliates.				
Nonaffiliates	Companies not related by common ownership or control. They can be financial and nonfinancial companies.  National Grand Bank does not share with nonaffiliates so they can market to you.				
Joint marketing	A formal agreement between nonaffiliated financial companies that together market financial products or services to you. <ul> <li>Our joint marketing partner includes Elan Financial Services</li> </ul>				

#### Other important information

For Alaska, Illinois, Maryland and North Dakota Customers. We will not share personal information with nonaffiliates either for them to market to you or for joint marketing - without your authorization.

For California Customers. We will not share personal information with nonaffiliates either for them to market to you or for joint marketing - without your authorization. We will also limit our sharing of personal information about you with our affiliates to comply with all California privacy laws that apply to us.

For Massachusetts, Mississippi and New Jersey Customers. We will not share personal information from deposit or share relationships with non-affiliates either for them to market to you or for joint marketing - without your authorization.

For Vermont Customers. We will not share personal information with nonaffiliates for them to market to you without your authorization and we will not share personal information with affiliates or for joint marketing about your creditworthiness without your authorization.